

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01994 180826Z

11

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 180740Z MAR 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 3308

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1994

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0188

2. 03/08/76

3. J P BECKER

4. 428 GERMANY

5. I, A, M

6A--

6B WOLFGANG KEGLER

6C ALFRED TEVES, ABTEILUNG WPF-2

GUERICKESTR 7

D-60000 FRANKFURT/MAIN ROEDELHEIM

7. CABLES: TEVES FRANKFURT MAIN

TEL 0611-7603-721

TELEX: 04-13548

8.--

1. 101

99A DIRECT SALE

10. 3452411 BOLTS (EXCEPT NONMETALLIC) MINE ROOF BOLTS

3452412 HEX BOLTS, INCLUDING HEAVY, TAP AND JOINT,
EXCLUDING HIGH STRENGTH STRUCTURAL

3452413 SQUARE BOLTS, INCLUDING FITTING UP, DERRICK
JOINING AND TANK

3452414 ROUND BOLTS, INCLUDING BUTTONHEAD, COUNTERSUNK
FIN NECK, RIBBED NECK, SQUARE NECK, ELEVATOR

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STEP AND SHEAR SNIFE

3452415 PLOW NUMBERS 3, 4, 6, 7 AND TRACK
3452416 HIGH STRENGTH STRUCTURAL BOLTS
3452417 BENT BOLTS, INCLUDING EYE, HOOK, J, AND U BOLTS
3452421 STUDS, INCLUDING CONTINUOUS THREAD, DOUBLE
END AND TAP END, AND THREAD ROD AND WIRE
(EXCEPT NONMETALLIC)

LIMITED LIABILITY COMPANY FOUNDED 1906; ITT SUBSIDIARY
SINCE 1971. STAFF: 1400. ANNUAL SALES IN EXCESS OF DM
900 MILLION. EXTENSIVE SALES AND DISTRIBUTION NETWORK
IN WEST GERMANY, EEC, AND EFTA COUNTRIES. PRODUCT LINE FOR
WHICH U.S. BUSINESS PROPOSALS ARE REQUIRED IS AUTOMOTIVE BRAKES
AND BOOSTERS. GERMAN COMPANY ENJOYS EXCELLENT FINANCIAL AND
BUSINESS REPUTATION. TOTAL VALUE OF ORDERS ESTIMATED AT
US \$ 1 MILLION, UNDER THIS T.O.
PRIORITY HANDLING REQUIRED: THE ABOVE INDUSTRIAL PRODUCTS
ARE REQUIRED FOR SUBJECT COMPANY'S NEW US MANUFACTURING
FACILITY IN THE STATE OF VIRGINIA. SUBJECT COMPANY WISHES
TO RECEIVE OFFERS WITH COMPLETE RANGE OF PRICES, PRODUCT DES-
CRPTIONS, FROM U.S. FIRMS FOR IMMEDIATE DELIVERY TO SITE.
EXCELLENT BUSINESS PROSPECT. LEHMANN

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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